


A U.S. perspective on enhancing productivity and efficiency

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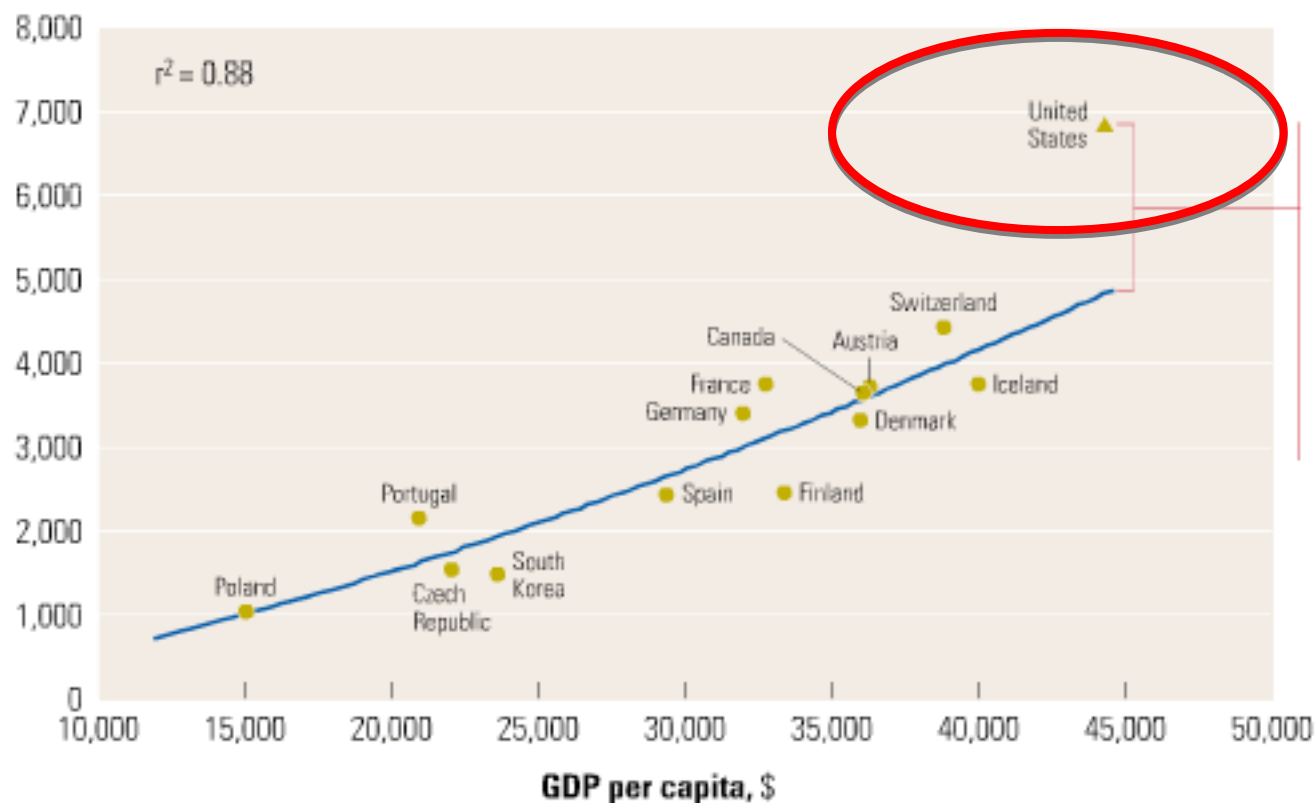
The Dartmouth Institute for Health Policy and Clinical Practice
and the AAMC Center for Workforce Studies

Exhibit 1: More than expected

expand 

Trendline of countries' expected spending according to wealth, 2006

Health care spending per capita,¹ \$



Countries spend more on health care as their wealth increases. Health care spending in the United States is far above the expected level, even after adjusting for relative wealth.

r^2 is the proportion of variance explained by a regression.

¹Adjusted for purchasing-power parity.

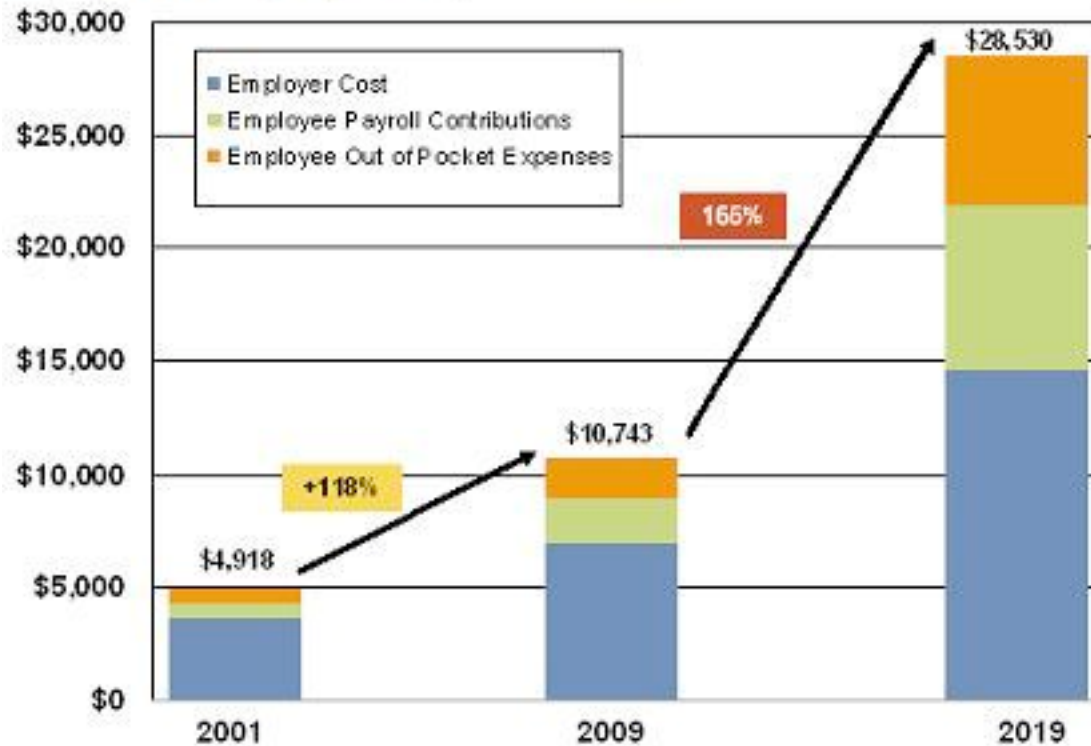
Source: Organisation for Economic Co-operation and Development (OECD)

Is there any end to our efforts to increase utilization?



Exhibit 2: The Exploding Cost of Coverage

Total Health Insurance Cost (Including Out-of-Pocket Expenses) Per Employee for Large Employers for 2001, 2009, and Projections for 2019



"Health Care Reform: The Perils of Inaction and the Promise of Effective Action," 2009

Source: Kaiser Family Foundation

Trends in 3 areas

- Providers
- Delivery
- Systems

- Providers: teams of caregivers



- Delivery: innovations



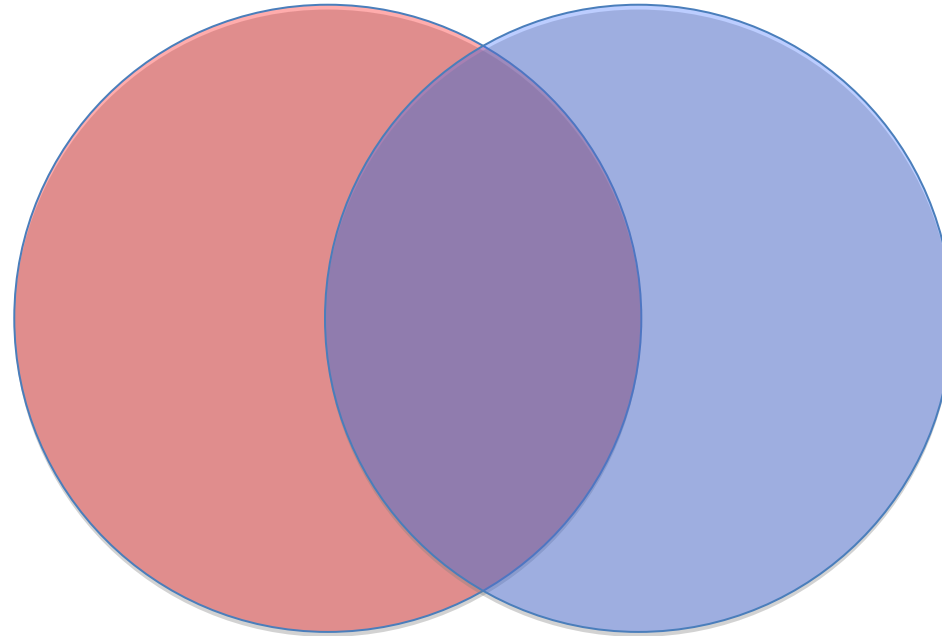
- System: new models, new incentives





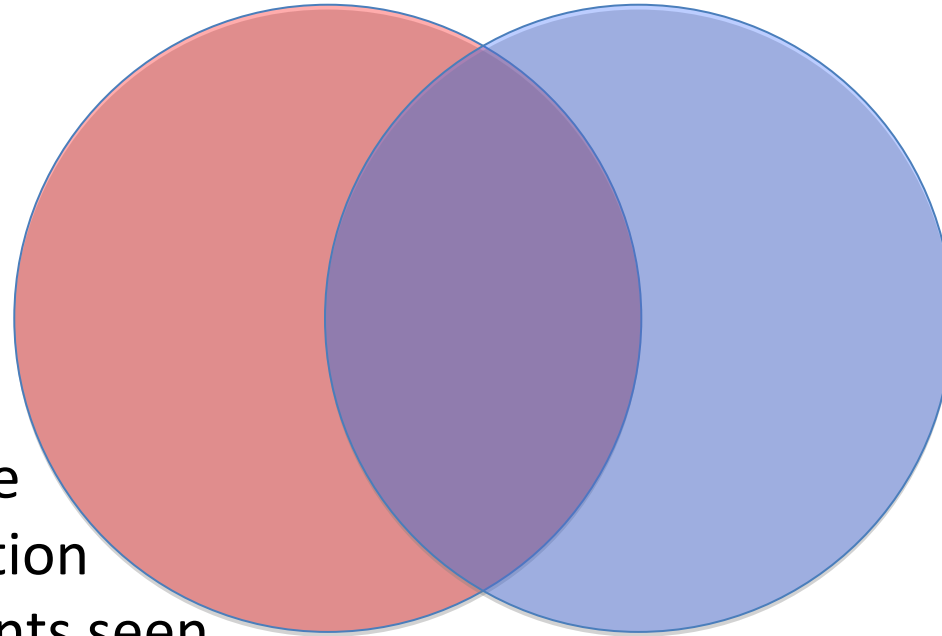
Productivity

Efficiency



Productivity

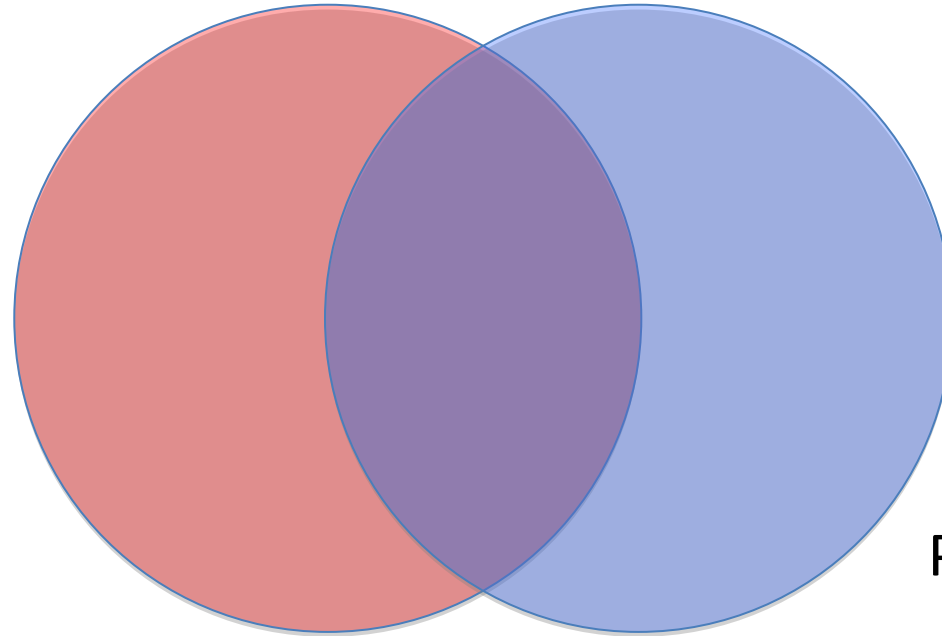
Efficiency



- Patient panel size
- Revenue generation
- Number of patients seen
- Number of procedures performed
- Better population health

Productivity

Efficiency



Physician
Patient
Society